

TriMark NEWS



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Edition 44 December 2023

New Hampton, IA - December, 2023 — This time of year, our thoughts turn gratefully to our employees, customers, partners, suppliers and friends who make our success possible. We thank you for all that you do and wish you all the best this holiday season and beyond!

A festive graphic with a dark green background. Three snow globes are shown, each containing a different piece of door hardware: a black handle, a silver linkage, and a black electronic lock. The globes are surrounded by falling gold confetti and glowing light effects. To the right of the globes, the text "Season's Greetings" is written in a large, red, serif font with a white outline, and "& HAPPY NEW YEAR" is written below it in a smaller, gold, sans-serif font. At the bottom left, there are social media icons for LinkedIn, Facebook, and YouTube, each followed by the text "TriMark" or "TriMark Corporation". At the bottom right, the TriMark logo is displayed with the tagline "An Employee-Owned Corporation" below it.

From TriMark's standpoint, 2023 turned out to be an excellent year despite the lingering influences of the pandemic, labor shortages, wage increases, worldwide political challenges, inflation, and the threat of recession. Raw materials and components have stabilized greatly in the past 9 months but are still seeing some constraints causing long lead times and associated high costs. We want to re-emphasize that any advance planning and forecast information that you can provide for 2024, will assist us to stay in-front of your production requirements during these uncertain times, but rest assured, TriMark is committed and focused to do whatever it takes to deliver our products on-time and as-needed.

We continue to be optimistic about our business and the markets we serve and look forward to the challenges and opportunities that 2024 will present – wishing you and your Company all the best as we begin 2024. We look forward to working together throughout the upcoming year. **Thank you for your business.**

Here we grow again.....

Once again, in response to a tight labor pool in northeast Iowa, and in addition to the facility we opened up in May 2022 in Quincy, IL., we are just starting to recruit for a new assembly operation, located in Elk River, Minnesota. Providing close proximity to several key accounts, the location is expected to become operational in the 1st Quarter of 2024.

In response to a tight labor pool in northeast Iowa, we opened-up a new facility in Quincy, IL. in May 2022. Providing 10,000 sq ft of production and warehouse, this location is primarily assembling select products for a key Customer. Currently employing 12 people, we have room to expand and increase capacity at this location.



TMC, TME, TMX, TMQ and now TMM



TriMark Showcases at ConExpo 2023

The success of CONEXPO-CON/AGG is a testament to the resilience and strength of the construction industry, which has continued to adapt and innovate despite the challenges of the past three years. TriMark continues to expand product and platform offerings for the world-wide construction market. Our customers are demanding innovation and, based on TriMark's continued growth in this market, we are delivering access solutions for the real world.

Exhibits included several interactive demonstrations of TriMark's mechanical and mechatronic products access solutions. We demonstrated our latest e-ASK PKE system, featuring passive keyless entry, keyless start and immobilization as well as our newest line of Powered Products that provide several solutions for hard to close doors due to high door seals, air compression or prebowed glass. Also on display were six popular door access systems that range from simple compartment solutions up to full personnel door solutions, and we showcased our Modular Pull/Push Button Handle Families, offering good/better/best range of features/benefits in a common mounting pattern allowing upgrades and model differentiation.



Check out this link to see what we had on display: <https://www.trimarkcorp.com/en/salesliterature.aspx>
(click on the ConExpo 2023 tab)

TriMark Europe Demonstrates Access Hardware at Agritechnica

Agritechnica has once again impressively demonstrated its outstanding position as the world's leading trade fair for agricultural technologies. TriMark continues to grow and expand access solutions for the world-wide agricultural equipment market through innovation, application engineering and new products.

Check out this link to see what we had on display:
<https://www.trimarkcorp.com/en/salesliterature.aspx>
(click on the Agritechnica 2023 tab)



Check out our NEW Mechatronics e-Catalog

Our 'state of the art' passive keyless entry, keyless push button start, or our popular, cost-effective integrated keyless entry RF systems add functionality, convenience, and security to your vehicle Access Doors.

Available state sensing latches and your choice of our modular family push button or pull handles offering state sensing, integrated eLock and capacitive sensing with the same mounting and space claim. Additionally, our newest line of powered Products provides several solutions for hard to close doors due to high door seals, air compression or prebowed glass.

The e-Catalog is available to download here: [Mechatronics Catalog](#)



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